

Asgent, Inc.

Summary of Non-Consolidated Financial Results Financial Highlights (For the Year Ended March 31, 2016)

Listed Company Name: Asgent, Inc.

Listing Exchange: JASDAQ

Security Code No:4288

URL: <http://www.asgent.co.jp/>

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President & CEO

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1. Business Results

(1) Operating Results

Note: Figures less than one million yen omitted, except for EPS

	Net sales		Operating Income		Ordinary income		Net income	
For the Year Ended	Millions of yen		Millions of yen		Millions of yen		Millions of yen	
Mar. 31, 2016	3,069	3.8%	△260	—	△263	—	△284	—
Mar. 31, 2015	2,957	△11.5%	△158	—	△152	—	△184	—

Note: the % value represents the changes from the same quarter of the previous year

	Basic EPS	Diluted EPS
For the Year Ended	Yen	Yen
Mar. 31, 2016	△74.68	—
Mar. 31, 2015	△48.25	—

(2) Financial Conditions

	Total Assets	Shareholders' Equity	Shareholders' Equity ratio
As of	Millions of yen	Millions of yen	%
Mar. 31, 2016	2,206	1,427	64.6%
Mar. 31, 2015	2,378	1,734	72.8%

(3) Forecast for the Financial Results (For the Year Ending March 31, 2017)

	Net sales	Operatind income	Ordinary income	Net income	EPS
For period ending	Millions of yen	Millions of yen	Millions of yen	Millions of yen	Yen
Mar. 31, 2017	— —	— —	— —	— —	—

2. Financial statements

(For the Year Ended March 31, 2016)

(1) Balance Sheets

Note: Figures less than one thousand yen omitted

Account Title	Mar. 31, 2015	Mar. 31, 2016
	Amount	Amount
Assets		
Current assets		
Cash and deposits	959,711	758,572
Accounts receivable-trade	895,441	930,985
Merchandise and finished goods	28,539	36,742
Supplies	177	752
Work in process	196	11,542
Advance payments-trade	7,926	1,603
Prepaid expenses	45,486	52,120
Deferred tax assets	18,373	—
Other	13,945	943
Allowance for doubtful accounts	(26)	(27)
Total current assets	1,969,770	1,795,310
Noncurrent assets		
Property, plant and equipment		
Buildings, net	49,472	45,087
Tools, furniture and fixtures, net	156,825	157,066
Land	1,854	1,854
Total property, plant and equipment	208,152	204,008
Intangible assets	101,954	89,319
Investments and other assets	98,445	117,390
Total noncurrent assets	408,552	410,718
Total assets	2,378,323	2,206,029
Liabilities		
Current liabilities		
Accounts payable-trade	196,444	326,645
Short-term loans payable	100,000	200,000
Accounts payable-other	90,226	54,524
Accrued expenses	30,081	31,046
Income taxes payable	4,537	5,985
Advances received	10,774	1,574
Deposits received	5,261	5,494
Unearned revenue	2,705	20,669
Provision for bonuses	43,161	43,672
Other	1,257	642
Total current liabilities	553,037	690,255

Note: Figures less than one thousand yen omitted

Account Title	Mar. 31, 2015	Mar. 31, 2016
	Amount	Amount
Noncurrent liabilities		
Provision for retirement benefits	91,249	87,814
Total noncurrent liabilities	91,249	87,814
Total liabilities	644,286	778,070
Net assets		
Shareholders' equity		
Capital stock	771,110	771,110
Capital surplus	705,200	705,200
Retained earnings	320,720	16,694
Treasury stock	(65,577)	(65,577)
Total shareholders' equity	1,731,452	1,427,427
Valuation and translation adjustments		
Valuation difference on available-for-sale securities	—	(1,792)
Total valuation and translation adjustments	—	(1,792)
Subscription rights to shares	2,584	2,324
Total net assets	1,734,037	1,427,959
Total liabilities and net assets	2,378,323	2,206,029

(2) Statements of Income

Note: Figures less than one thousand yen omitted

Account Title	Mar. 31, 2015	Mar. 31, 2016
	Amount	Amount
I Net Sales	2,957,741	3,069,845
II Cost of Sales	1,874,458	2,005,357
Gross Profit	1,083,282	1,064,487
III Selling, General and Administrative Expenses	1,241,493	1,324,776
Operating Income	(158,211)	(260,288)
IV Non-operating Income	6,903	1,984
V Non-operating Expenses	1,338	5,228
Ordinary Income	(152,646)	(263,532)
VI Extraordinary Income	—	457
VII Extraordinary Losses	231	0
Income Before Taxes	(152,877)	(263,075)
Tax Expenses	32,096	21,871
Income After Taxes	(184,974)	(284,946)

(3) Statements of Cash Flows

Note: Figures less than one thousand yen omitted.

	The Year Ended March 31, 2015 Amount	The Year Ended March 31, 2016 Amount
I Cash Flow from Operating Activities		
Income before income taxes	(152,877)	(263,075)
Depreciation and amortization	89,269	97,311
Increase (decrease) in allowance for doubtful accounts	(0)	1
Increase (decrease) in provision for bonuses	5,552	(424)
Increase (decrease) in provision for retirement benefits	6,344	(3,434)
Interest income	(225)	(188)
Interest expenses	658	908
Foreign exchange losses (gains)	(683)	1,310
Loss (gain) on investments in partnership	—	3,290
Loss (gain) on sales of non-current assets	—	(197)
Loss on retirement of noncurrent assets	231	0
Loss (gain) on sales of noncurrent assets	277	—
Gain on reversal of subscription rights to shares	—	(259)
Decrease (increase) in notes and accounts receivable-trade	18,881	(35,544)
Decrease (increase) in inventories	5,809	(19,768)
Increase (decrease) in notes and accounts payable-trade	(100,913)	130,201
Increase (decrease) in accrued consumption taxes	59,202	(68,586)
Decrease (increase) in consumption taxes refund receivable	—	(2,076)
Decrease (increase) in advance payments	(7,470)	6,032
Increase (decrease) in accounts payable-other	(37,468)	(271)
Other, net	(9,633)	22,998
Subtotal	(123,044)	(131,774)
Interest and dividends income received	225	188
Interest expenses paid	(689)	(955)
Income taxes refund (paid)	29,582	(2,277)
Net cash provided by (used in) operating activities	(93,926)	(134,819)
II Cash Flows from Investing Activities		
Proceeds from redemption of securities	2,569	—
Purchase of property, plant and equipment	(52,589)	(76,514)
Purchase of intangible assets	(42,320)	(39,246)
Proceeds from sales of property, plant and equipment	—	614
Purchase of securities	—	(30,526)
Payments for guarantee deposits	—	(157)
Payments for lease deposits	(2,285)	—
Net cash provided by (used in) investing activities	(94,625)	(145,830)
III Cash Flows from Financing Activities		
Net increase (decrease) in short-term loans payable	50,000	100,000
Purchase of treasury stock	(25,613)	—
Cash dividends paid	(19,483)	(19,178)
Net cash provided by (used in) financing activities	4,902	80,821
IV Effect of Exchange Rate on Cash and Cash Equivalents	683	(1,310)
V Net Increase(Decrease) in Cash and Cash Equivalents	(182,965)	(201,139)
VI Cash and Cash Equivalents at the Beginning of the Fiscal Year	1,142,677	959,711
VII Cash and Cash Equivalents at the End of Period	959,711	758,572