Asgent, Inc.

Summary of Non-Consolidated Financial Results Financial Highlights (For the 3Months Ended June 30, 2018)

> Listed Company Name: Asgent, Inc. Listing Exchange: JASDAQ Security Code No:4288 <u>URL: http://www.asgent.co.jp/</u> Representative: Takahiro Sugimoto President & CEO Enquiries: Takenori Katsuragi Managing Director & CFO TEL: +81-3-6853-7401

## 1. Business Results

## (1) Operating Results

Note: Figures less than one million yen omitted, except for EPS

	Net sales		Operating Income		Ordinary income		Net income	
For the 3Months Ended	Millions	of yen	Millions	of yen	Millions	of yen	Millions	of yen
Jun. 30, 2018	750	riangle 42.8%	riangle 105	—	riangle 105	_	riangle 105	_
Jun. 30, 2017	1,312	44.0%	59	_	59	_	49	—

Note: the% value represents the changes from the same quarter of the previous year

	Basic EPS	Diluted EPS
For the 3Months Ended	Yen	Yen
Jun. 30, 2018	riangle 27.71	—
Jun. 30, 2017	13.10	_

(2) Financial Conditions

	Total Assets	Shareholders' Equity	Shareholders' Equity ratio	
As of	Millions of yen	Millions of yen	%	
Jun. 30, 2018	2,192	1,515	69.1%	
Mar. 31, 2018	2,356	1,627	69.0%	

(3) Forecast for the Financial Results ( For the year ending March 31, 2019 )

	Net sa	les	Operatind	l income	Ordinary	income	Net in	come	EPS
For period ending	Millions o	f yen	Millions	of yen	Millions	of yen	Millions	of yen	Yen
Sep. 30, 2018	2,000	riangle 5.9%	riangle 50	_	riangle 50	—	riangle 50	_	riangle 13.10
Mar. 31, 2019	4,800	36.6%	350	_	350	_	245	_	64.21

2. Financial statements

(For the 3Months Ended June 30, 2018)

(1) Balance Sheets

	Mar. 31, 2018	<b>Jun. 30, 2018</b> Amount	
Account Title	Amount		
Assets			
Current assets			
Cash and deposits	882,336	923,449	
Accounts receivable-trade	694,579	564,323	
Merchandise and finished goods	89,274	39,821	
Work in process	151	1,164	
Supplies	797	477	
Advance payments-trade	-	5,319	
Prepaid expenses	41,044	38,922	
Income taxes receivable	21,414	21,414	
Consumption taxes receivable	15,370	_	
Other	9,490	8,716	
Allowance for doubtful accounts	(13)	(11)	
Total current assets	1,754,446	1,603,597	
Noncurrent assets			
Property, plant and equipment			
Buildings, net	36,712	35,888	
Tools, furniture and fixtures, net	260,239	244,793	
Land	1,854	1,854	
Total property, plant and equipment	298,806	282,536	
Intangible assets	46,132	41,001	
Investments and other assets	257,092	265,047	
Total noncurrent assets	602,031	588,585	
Total assets	2,356,477	2,192,183	
Liabilities			
Current liabilities			
Accounts payable-trade	186,623	74,330	
Short-term loans payable	200,000	200,000	
Accounts payable-other	93,870	121,554	
Accrued expenses	48,575	57,253	
Income taxes payable	-	3,133	
Comsumption tax payable	-	30,137	
Advances received	10,050	7,802	
Deposits received	12,480	15,720	
Unearned revenue	16,903	28,158	
Provision for bonuses	55,826	33,686	

Other	3,448	688			
Total current liabilities	627,777	572,464			
	Note: Figures less than one thousand yen omitted				
Account Title	Mar. 31, 2018	Jun. 30, 2018			
Account Title	Amount	Amount			
Noncurrent liabilities					
Provision for retirement benefits	101,462	104,152			
Total noncurrent liabilities	101,462	104,152			
Total liabilities	729,240	676,617			
Net assets					
Shareholders' equity					
Capital stock	771,110	771,110			
Retained earnings	158,680	43,423			
Treasury stock	(160)	(160)			
Total shareholders' equity	1,634,830	1,519,572			
Valuation and translation adjustments					
Valuation difference on available-for-sale securities	(9,833)	(4,006)			
Total valuation and translation adjustments	(9,833)	(4,006)			
Subscription rights to shares	2,240	_			
Total net assets	1,627,237	1,515,566			
Total liabilities and net assets	2,356,477	2,192,183			

## (2) Statements of Income

Note: Figures less than one thousand yen omitted

Account Title	Jun. 30, 2017	Jun. 30, 2018	
	Amount	Amount	
I Net Sales	1,312,332	750,123	
II Cost of Sales	882,804	458,876	
Gross Profit	429,527	281,246	
III Selling, General and Administrative Expenses	369,543	386,593	
Operating Income	59,984	(105,346)	
IV Non-operating Income	472	2,871	
V Non-operating Expenses	1,378	2,647	
Ordinary Income	59,078	(105,122)	
VI Extraordinary Income	79	2,242	
Income Before Taxes	59,157	(102,880)	
Tax Expenses	9,158	2,838	
Income After Taxes	49,999	(105,718)	