

Asgent, Inc.

Summary of Non-Consolidated Financial Results Financial Highlights (For the 6Months Ended September 30, 2022)

Listed Company Name: Asgent, Inc.

Listing Exchange: JASDAQ

Security Code No:4288

URL: <https://www.asgent.co.jp/>

Representative: Takahiro Sugimoto

President & CEO

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1. Business Results

(1) Operating Results

Note: Figures less than one million yen omitted, except for EPS

| | Net sales | | Operating Income | | Ordinary income | | Net income | |
|-----------------------|-----------------|------|------------------|---|-----------------|---|-----------------|---|
| For the 6Months Ended | Millions of yen | | Millions of yen | | Millions of yen | | Millions of yen | |
| Sep. 30, 2022 | 1,640 | 6.0% | 0 | — | △6 | — | △8 | — |
| Sep. 30, 2021 | 1,547 | — | △45 | — | 0 | — | 3 | — |

Note: the% value represents the changes from the same quarter of the previous year

| | Basic EPS | Diluted EPS |
|-----------------------|-----------|-------------|
| For the 6Months Ended | Yen | Yen |
| Sep. 30, 2022 | △2.17 | — |
| Sep. 30, 2021 | 0.88 | — |

(2) Financial Conditions

| | Total Assets | Shareholders' Equity | Shareholders' Equity ratio |
|---------------|-----------------|----------------------|----------------------------|
| As of | Millions of yen | Millions of yen | % |
| Sep. 30, 2022 | 2,364 | 1,367 | 57.8% |
| Mar. 31, 2022 | 2,525 | 1,354 | 53.6% |

2. Financial statements

(For the 6Months Ended Sep 30, 2022)

(1) Balance Sheets

Note: Figures less than one thousand yen omitted

| Account Title | Mar. 31, 2022 | Sep. 30, 2022 |
|--|------------------|------------------|
| | Amount | Amount |
| Assets | | |
| Current assets | | |
| Cash and deposits | 993,772 | 1,119,055 |
| Accounts receivable-trade | 610,600 | 497,049 |
| Merchandise and finished goods | 332,641 | 185,059 |
| Work in process | 5,762 | 1,648 |
| Supplies | 9 | 43 |
| Advance payments-trade | 36,421 | 40,471 |
| Prepaid expenses | 36,420 | 41,967 |
| Other | 16,890 | 2,740 |
| Allowance for doubtful accounts | (20) | (7) |
| Total current assets | 2,032,499 | 1,888,029 |
| Noncurrent assets | | |
| Property, plant and equipment | | |
| Buildings, net | 25,944 | 25,031 |
| Tools, furniture and fixtures, net | 164,666 | 147,521 |
| Land | 1,854 | 1,854 |
| Total property, plant and equipment | 192,465 | 174,408 |
| Intangible assets | 18,683 | 6,798 |
| Investments and other assets | 282,100 | 295,022 |
| Total noncurrent assets | 493,249 | 476,229 |
| Total assets | 2,525,749 | 2,364,258 |
| Liabilities | | |
| Current liabilities | | |
| Accounts payable-trade | 408,899 | 171,261 |
| Short-term loans payable | 200,000 | 200,000 |
| Accounts payable-other | 99,830 | 58,199 |
| Accrued expenses | 33,639 | 35,234 |
| Income taxes payable | 9,487 | 8,821 |
| Consumption tax payable | 5,354 | 53,965 |
| Advances received | 233,211 | 286,431 |
| Deposits received | 5,833 | 6,369 |
| Provision for bonuses | 54,027 | 54,670 |
| Total current liabilities | 1,050,284 | 874,954 |

Note: Figures less than one thousand yen omitted

| Account Title | Mar. 31, 2022 | Sep. 30, 2022 |
|---|---------------|---------------|
| | Amount | Amount |
| Noncurrent liabilities | | |
| Provision for retirement benefits | 121,176 | 122,153 |
| Total noncurrent liabilities | 121,176 | 122,153 |
| Total liabilities | 1,171,461 | 997,107 |
| Net assets | | |
| Shareholders' equity | | |
| Capital stock | 771,110 | 771,110 |
| Capital surplus | 705,200 | 705,200 |
| Retained earnings | (130,607) | (138,911) |
| Treasury stock | (369) | (369) |
| Total shareholders' equity | 1,345,332 | 1,337,028 |
| Valuation and translation adjustments | | |
| Valuation difference on available-for-sale securities | 8,955 | 30,122 |
| Total valuation and translation adjustments | 8,955 | 30,122 |
| Total net assets | 1,354,288 | 1,367,151 |
| Total liabilities and net assets | 2,525,749 | 2,364,258 |

(2) Statements of Income

Note: Figures less than one thousand yen omitted

| Account Title | Sep. 30, 2021 | Sep. 30, 2022 |
|--|---------------|---------------|
| | Amount | Amount |
| I Net Sales | 1,547,304 | 1,640,318 |
| II Cost of Sales | 1,030,903 | 1,073,642 |
| Gross Profit | 516,401 | 566,676 |
| III Selling, General and Administrative Expenses | 561,897 | 566,231 |
| Operating Income | (45,496) | 445 |
| IV Non-operating Income | 47,993 | 3,627 |
| V Non-operating Expenses | 1,637 | 10,263 |
| Ordinary Income | 859 | (6,190) |
| VI Extraordinary Income | — | 0 |
| VII Extraordinary Losses | — | — |
| Income Before Taxes | 859 | (6,191) |
| Tax Expenses | (2,532) | 2,112 |
| Income After Taxes | 3,392 | (8,304) |

(3) Statements of Cash Flows

Note: Figures less than one thousand yen omitted.

| | 6Months Ended Sep 30, 2021 Amount | 6Months Ended Sep 30, 2022 Amount |
|---|---|---|
| I Cash Flow from Operating Activities | | |
| Income (loss) before income taxes | 859 | (6,191) |
| Depreciation | 52,566 | 49,397 |
| Increase (decrease) in allowance for doubtful accounts | 1 | (13) |
| Increase (decrease) in provision for bonuses | 3,569 | 642 |
| Increase (decrease) in provision for retirement benefits | 5,578 | 976 |
| Interest income | (772) | (4) |
| Interest expenses | 706 | 708 |
| Foreign exchange losses (gains) | (459) | (263) |
| Loss (gain) on investments in partnership | (46,484) | 4,551 |
| Loss on retirement of property, plant and equipment and intangible assets | — | 0 |
| Decrease (increase) in notes and accounts receivable-trade | 156,141 | 113,551 |
| Decrease (increase) in inventories | 4,919 | 151,662 |
| Increase (decrease) in notes and accounts payable-trade | 33,285 | (237,638) |
| Increase (decrease) in advances received | (188,759) | 53,220 |
| Increase (decrease) in accrued consumption taxes | 11,985 | 48,611 |
| Decrease (increase) in advance payments to suppliers | (5,381) | (4,050) |
| Increase (decrease) in accounts payable-other | (22,458) | (37,856) |
| Other, net | 4,331 | (5,945) |
| Subtotal | 9,630 | 131,359 |
| Interest and dividends income received | 772 | 4 |
| Interest expenses paid | (650) | (667) |
| Income taxes paid | 3,203 | (2,290) |
| Net Cash Provided by Operating Activities | 12,956 | 128,405 |
| II Cash Flows from Investing Activities | | |
| Purchase of property, plant and equipment | (13,971) | (23,229) |
| Purchase of memberships | (7,874) | — |
| Proceeds from distributions from investment partnerships | 53,732 | 19,843 |
| Net Cash Used in Investing Activities | 31,886 | (3,386) |
| III Cash Flows from Financing Activities | | |
| Cash dividends paid | — | — |
| Net cash provided by (used in) financing activities | — | — |
| IV Effect of Exchange Rate on Cash and Cash Equivalents | 459 | 263 |
| V Net Decrease in Cash and Cash Equivalents | 45,302 | 125,283 |
| VI Cash and Cash Equivalents at Beginning of Period | 897,748 | 993,772 |
| VII Cash and Cash Equivalents at the End of Period | 943,050 | 1,119,055 |