# Digest

# Brief Interim non-consolidated Financial Report Year ending March 31, 2002 (April 1, 2001 – September 30, 2001)

Listed company name: Asgent, Inc. Code #: 4288 Head office: 19-7 Nihonbashi Koami-cho, Chuo-ku, Tokyo Japan President & CEO: Takahiro (Shuji) Sugimoto Contact: Shinji Suzuki, Director of Corporate Development & Planning Phone #: +81-3-5643-2581 Date of Board of Directors Meeting: November 5, 2001 Adoption of US GAAP: NO

### 1. Interim results for the year ending March 31, 2002 (April 1, 2001-September 30, 2001)

(1) Non-Consolidated Business Results			(M	illions of yen)
	FY2000 (1 <sup>st</sup> Half)	FY2001 (1 <sup>st</sup> Half)	Change	FY2000 (Full Year)
Net Sales	927	1,776	+91.4 %	2,524
Operating Income	173	219	+26.7 %	360
Income Before Income Taxes	179	184	+2.9 %	352
Net Income	189	102	(45.7) %	286
Per Share Data:				
Average Number of Shares Outstanding During the Term	6,840	7,178	-	6,840
Net Income per share (Yen)	¥27,695.93	¥14,321.08	-	¥41,893.24

Note 1. Investment profit and loss arising from equity method: None

2. Changes to accounting policies: None

3. Company's fiscal year is April 1-March 31(FY2000=Apr 1, 2000 - Mar 31, 2001, FY2001=Apr 1, 2 001 - Mar 31, 2002)

4. Expenditures related to IPO ¥34,636,000 were fully amortized in Q2

5. Tax obligation was less due to tax adjustments

6. Includig one time accounting large R&D fee granted by MITI for the development of M@gicPolicy, which contributed to Sales (¥73,312,000) /Profit '¥58,635,000) in Q1, F.Y. 00

(2) Non-consolidated financial position (as of September 30, 2001) (Millions of yen)

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	As of	As of	As of
	September	September	March 31,
	30, 2000	30, 2001	2001
Total Assets	698	2,458	1,474
Stockholders' Equity	322	1,650	419
Equity Ratio	46.1 %	67.1 %	28.4 %
Per Share Data:			
Outstanding Number of Shares at the term end	6,840	7,840	6,840
Stockholders' Equity (Yen)	¥47,102.48	¥210,470.32	¥61,299.78

3) Non-consolidated cash flows (April 1, 2001-September, 2001)		(Millions of yen)		
	FY2000 (1 <sup>st</sup> Half)	FY2001 (1 <sup>st</sup> Half)	FY2000 (Full Year)	
Cash Flows from Operating Activities	149	193	165	
Cash Flows from Investing Activities	(79)	(21)	(33)	
Cash Flows from Financing Activities	1,067	(297)	(297)	
Cash and Cash Equivalents at the term end	1,305	221	175	

#### 2.Forecast of non-consolidated business results for the year ending March 31, 2002

(April 1, 2001 – March 31, 2002)	2) (Millions of yen)	
	FY2001	
	(Full Year)	
Net Sales	4,515	
Net Income	265	
Expected Net Income per share (Yen)	¥33,801.02	

## **3.Interim Non-Consolidated Financial Statements**

## **3-1 Interim Non-Consolidated Balance Sheets**

(In thousand yen, rounded down)

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	At interim of for FY20 as of September	000	At interim closing for FY2001 as of September 30, 2001		Balance Sheet as of March 31, 2001	
	Amount	Ratio	Amount	Ratio	Amount	Ratio
<assets></assets>						
Current Assets						
1.Cash and Deposits	76,354		1,005,846		119,727	
2.Accounts Receivable-trade	350,822		596,493		726,683	
3.Marketable Securities	145,243		300,000		55,354	
4.Inventories	28,880		164,654		342,761	
5.Differred Taxes	9,362		14,157		8,240	
6.Consumption Tax Paid	28,031		73,777		-	
7.Others	8,441		41,275		31,191	
Total Current Assets	647,137	92.7	2,196,204	89.3	1,283,959	87.1
Property, Equipment less Depreciation	8,580		33,060		11,998	
Intangibles Fixed Assets	220		58,720		1,717	
Other	42,507		170,240		176,954	
Total Assets	698,446	100.0	2,458,226	100.0	1,474,630	100.0
<liabilities></liabilities>						
Current Liabilities:						
1.Accounts Payable-trade	207,752		361,221		637,792	
2.Short-term Debt	60,000		-		60,000	
3.Accrued Expenses	21,936		75,352		61,245	
4.Accrued Income Taxes	126		86,975		73,981	
5.Reserve for Bonus Payment	14,553		23,816		16,132	
6.Consumption Tax Received	45,737		89,481		-	
7.Other	23,145		161,158		200,973	
Total Current Liabilities	373,251	53.5	798,006	32.5	1,050,126	71.6
Long-term Liabilities						
1.Accrued pension and severance cost	2,663		6,159		4,957	
2. Other	350		3,972		256	
Total Long-Term Liabilities	3,013	0.4	10,132	0.4	5,214	0.4
<stockholders' equity=""></stockholders'>						
Capital Stock	342,000		767,000		342,000	
Additional Paid-in Capital	1,000		704,000		1,000	
Retained Earnings(Deficit)	(20,819)		179,087		76,290	
Total Stockholders' Equity	322,180	46.1	1,650,087	67.1	419,290	28.4
Total Liabilities and Shareholders' Equity	698,446	100.0	2,458,226	100.0	1,474,630	100.0
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### **3-2 Interim Non-Consolidated Statements of Income**

(In	thousand	ven.	Rounded	down)
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	At Interim C FY20 (From Apr. 1, 2 30, 20	000 2000 to Sep.	At Interim for FY (From Apr. Sep. 30,	2001 1, 2001 to	Statemer Income FY200 (From Apr.1, Mar.31, 2	for )0 2000 to
	Amount	Ratio	Amount	Ratio	Amount	Ratio
Net Sales Cost of Sales	927,864 542,457	100.0 58.5	1,776,041 1,220,705	100.0 68.7	2,524,065 1,614,985	100.0 64.0
Gross Profit	385,406	41.5	555,336	31.3	909,080	36.0
Selling, General and Administrative Expenses	212,089	22.8	335,812	18.9	548,744	21.7
Operating Income	173,316	18.7	219,523	12.4	360,335	14.3
Other Income	9,070	0.9	6,977	0.4	5,984	0.2
Other Expenses	2,889	0.3	41,824	2.4	13,785	0.5
Income Before Income Taxes	179,498	19.3	184,676	10.4	352,534	14.0
Income Taxes	(9,941)	(1.1)	81,880	4.6	65,985	2.6
Net Income	189,440	20.4	102,796	5.8	286,549	11.4

#### <Business Segment Information>

(In thousand yen, Rounded down)

		At Interim Closing for FY2000 (From Apr. 1, 2000 to Sep. 30, 2000)	At Interim Closing for FY2001 (From Apr. 1, 2001 to Sep. 30, 2001)	Change
	Security	695,080	1,558,614	+224.2%
Packaged Software	Hi-availability & Data Solution	86,735	137,115	+158.1%
20111110	Sub-Total	781,815	1,695,730	+216.9%
Service (Con	sultation & MSP)	146,048	80,311	(45.0)%
Grand Total		927,864	1,776,041	+191.4%

\*1 Includig one time accounting large R&D fee granted by MITI for the development of M@gicPolicy, which contributed to Sales (¥73,312,000) in Service Segment in Q1, FY2000. If excluded this Sales amount from F.Y2000, the growth rate of Service segment changed from (45.0) % to +10.4%

	At Interim Closing for FY2000 (From Apr. 1, 2000 to Sep. 30, 2000)	At Interim Closing for FY2001 (From Apr. 1, 2001 to Sep. 30, 2001)	Statements of Cash Flows for FY2000 (From Apr.1, 2001 to Mar.31, 2001
Cash Flow from Operating Activities			
Net Income	179,498	184,676	352,5
Adjustments to Reconcile Net Income to Net Cash used in Operating Activities: Depreciation and Amortization	834	3,103	2,5
Increase (Decrease) in Allowance for Bad Debts	(208)	(2,045)	1,6
Increase in Reserve for Bonus Payment	1,548	7,683	3,1
Accrual for Pension and Severance Costs,	2,663	1,202	
less Payments			4,9
Interest Received	(339)	(6,334)	
Interest Paid	2,462	539	3,1
Exchange Losses	0	7,357	5,7
Amortization of Bond Premium	374	-	3
Amortization of Initial Expenses	51	51	1
Costs for Initial Public Offering	-	34,636	
Decrease (Increase) in Accounts Receivable -trade	(35,150)	132,235	(412,84
Decrease (Increase) in Inventories	(11,157)	178,106	(330,73
Increase in Consumption Taxes Paid	(28,031)	(73,777)	
Increase (Decrease) in Accounts Payable-trade	42,125	(276,571)	472,1
Increase (Decrease) in Accounts Payable	(7,524)	(17,937)	31,7
Increase (decrease) in Consumption Tax Payable	-	(28,599)	<b>28</b> ,5
Increase in Consumption Tax Received	45,737	89,481	
Increase in Accounts Payable	758	3,194	3,6
Increase (decrease) in Deposits Received	5,886	(3,709)	6,5
Increase in Advance Received	-	2,476	4,6
Other	(4,225)	9,972	(9,4
Sub-total	195,303	245,744	167,5
Interest Received	367	6,087	9
Interest Paid	(1,872)	(439)	(2,5
Payment of Initial Public Offering Expenses	-	(26,484)	
Corporate Income taxes paid	(363)	(75,338)	(43
Net Cash Provided by Operating Activities	193,435	149,569	165,4
Cash Flows from Investing Activities Payments for Long-term Deposits	(13,803)	(5,100)	(13,8)
Payments for Purchases of Tangible Fixed Assets	(7,110)	(18,589)	(12,0
Payments for Purchase of Intangible Fixed Assets	(119)	(40,380)	(1,7
Other	-	(9,850)	(6,3
Net Cash Used in Investing Activities	(21,033)	(79,307)	(33,98
Cash Flows from Financing Activities			
Short-term Debts Payments	(192,248)	(60,000)	(192,24
Long-term Debts Payments	(30,423)	-	(30,12
Corporate Bond Payment	(75,000)	-	(75,0
Proceeds from issue of shares	-	1,128,000	
Other	(140)	(140)	(23
Net Cash Provided by (Used in) Financing Activities	(297,811)	1,067,859	(297,6
Effect of Exchange rate Changes on Cash and Cash Equivalents	0	(7,357)	(5,74
Net Increase (Decrease) in Cash and Cash Equivalents	(125,408)	1,130,763	(171,9)
Cash and Cash Equivalents at Beginning of the Fiscal Year	347,006	175,082	347,0
Cash and Cash Equivalents at End of the Half Year	221,597	1,305,846	175,0