# Asgent, Inc.

Summary of Non-Consolidated Financial Results Financial Highlights (For the 6 Months Ended September 30, 2010)

> Listed Company Name: Asgent, Inc. Listing Exchange: JASDAQ Security Code No:4288 <u>URL: http://www.asgent.co.jp/</u> Representative: Takahiro Sugimoto President & CEO Enquiries: Takenori Katsuragi Managing Director TEL: +81-3-5643-2581

### 1. Business Results

#### (1) Operating Results

### Note: Figures less than one million yen omitted, except for $\operatorname{EPS}$ and $\operatorname{BPS}$

	Net sales		Operating Income		Ordinary income		Net income	
For the 6 Months Ended	Millions	of yen	Millions	of yen	Millions	of yen	Million	s of yen
Sep. 30, 2010	2,127	16.1%	232	12.8%	231	12.0%	187	riangle 17.6%
Sep. 30, 2009	1,833	4.3%	206	85.5%	206	78.2%	227	62.0%

Note: the% value represents the changes from the same quarter of the previous year  $% \mathcal{A} = \mathcal{A} = \mathcal{A} + \mathcal{A}$ 

	Basic EPS	Diluted EPS
For the 6 Months Ended	Yen	Yen
Sep. 30, 2010	4,732.37	-
Sep. 30, 2009	5,759.03	5,737.92

(2) Financial Conditions

	Total Assets	Shareholders' Equity	Shareholders' Equity ratio	BPS
As of	Millions of yen	Millions of yen	%	Yen
Sep. 30, 2010	2,418	1,733	71.7%	43,784.92
Mar. 31, 2010	2,464	1,565	63.5%	39,545.70

#### (3) Forecast for the Financial Results ( For the year ending March 31, 2011 )

	Net sales	Operatind income	Ordinary income	Net income	EPS	
For period ending	Millions of yen	Millions of yen	Millions of yen	Millions of yen	Yen	
Mar. 31, 2011	4,500 12.8%	438 0.1%	444 0.0%	$444  ext{ }  riangle 3.9\%$	11,221.11	

2. Financial statements

(For the 6 Months Ended Sep 30, 2010)

(1) Balance Sheets

	Note: Figures less than or	ne thousand yen omitted	
Account Title	Sep. 30, 2010	Mar. 31, 2010 Amount	
Account Thie	Amount		
Assets			
Current assets			
Cash and deposits	742,698	736,598	
Accounts receivable-trade	735,544	1,080,395	
Merchandise and finished goods	107,469	108,869	
Work in process	388	181	
Raw materials and supplies	321	511	
Advance payments-trade	316,222	12,067	
Prepaid expenses	21,389	14,051	
Deferred tax assets	$33,\!950$	71,307	
Income taxes receivable	19	42	
Other	11,992	13,070	
Allowance for doubtful accounts	(59)	(86)	
Total current assets	1,969,936	2,037,007	
Noncurrent assets			
Property, plant and equipment			
Buildings, net	14,903	15,260	
Tools, furniture and fixtures, net	178,198	181,213	
Land	819	819	
Total property, plant and equipment	193,922	197,294	
Intangible assets	31,131	35,929	
Investments and other assets	223,229	194,687	
Total noncurrent assets	448,282	427,911	
Total assets	2,418,219	2,464,918	

Note: Figures less than one thousand yen omitted

	Sep. 30, 2010	Mar. 31, 2010
Account Title	Amount	Amount
Liabilities		
Current liabilities		
Accounts payable-trade	96,942	145,365
Short-term loans payable	100,000	150,000
Current portion of bonds	83,000	113,000
Current portion of long-term loans payable	34,000	34,000
Accounts payable-other	$52,\!436$	145,480
Accrued expenses	43,213	48,225
Income taxes payable	86,762	54,161
Accrued consumption taxes	—	10,939
Advances received	115	_
Deposits received	6,633	5,482
Unearned revenue	6,409	4,203
Provision for bonuses	47,884	$51,\!447$
Other	$23,\!252$	1,546
Total current liabilities	580,649	763,852
Noncurrent liabilities		
Bonds payable	17,500	34,000
Long-term loans payable	32,000	49,000
Provision for retirement benefits	54,406	52,253
Total noncurrent liabilities	103,906	135,253
Total liabilities	684,555	899,106
Net assets		
Shareholders' equity		
Capital stock	771,110	771,110
Capital surplus	$705,\!200$	$705,\!200$
Retained earnings	259,397	91,816
Total shareholders' equity	1,735,707	1,568,126
Valuation and translation adjustments		
Valuation difference on available-for-sale securities	(2,553)	(2,315)
Total valuation and translation adjustments	(2,553)	(2,315)
Subscription rights to shares	510	
Total net assets	1,733,664	1,565,811
Total liabilities and net assets	2,418,219	2,464,918

# (2) Statements of Income

Note: Figures less than one thousand yen omitted

Account Title	Sep. 30, 2009	Sep. 30, 2010	
	Amount	Amount	
I Net Sales	1,833,196	2,127,996	
II Cost of Sales	1,047,911	1,293,310	
Gross Profit	785,285	834,685	
III Selling, General and Administrative Expenses	578,802	601,834	
Operating Income	206,483	232,850	
IV Non-operating Income	3,755	1,345	
V Non-operating Expenses	3,412	2,465	
Ordinary Income	206,826	231,730	
VI Extraordinary Income	8,438	27	
VII Extraordinary Losses	3,133	102	
Income Before Taxes	212,132	$231,\!655$	
Tax Expenses	(15,263)	44,277	
Income After Taxes	227,395	187,378	

# (3) Statements of Cash Flows

	Note: Figures less than one thousand yen omitted6 Months Ended6 Months Ended			
		September 30, 2009	September 30, 2010	
		Amount	Amount	
Ι	Cash Flow from Operating Activities			
	Income before income taxes	212,132	$231,\!655$	
	Depreciation and amortization	51,629	45,831	
	Increase (decrease) in allowance for doubtful accounts	(986)	(27)	
	Increase (decrease) in provision for bonuses	239	(3,563)	
	Increase (decrease) in provision for retirement benefits	707	2,152	
	Interest income	(93)	(98)	
	Interest expenses	2,204	1,850	
	Foreign exchange losses (gains)	0	371	
	Loss on retirement of property, plant and equipment and intangible assets	2,541	102	
	Loss (gain) on sales of property, plant and equipment	(7,452)	—	
	Decrease (increase) in notes and accounts receivable-trade	58,584	344,850	
	Decrease (increase) in inventories	(81,092)	1,382	
	Increase (decrease) in notes and accounts payable-trade	(62,439)	(48,422)	
	Decrease (increase) in advance payments	— ( )	(304,154)	
	Other, net	(3,459)	(85,872)	
	Subtotal	172,515	186,056	
	Interest and dividends income received	93	98	
	Interest expenses paid	(2,585)	(1,995)	
	Income taxes paid	(5,750)	(2,267)	
	et Cash Provided by Operating Activities	164,271	181,891	
Ш	Cash Flows from Investing Activities		(20,07c)	
	Purchase of property, plant and equipment	(24,598)	(39,976)	
	Purchase of intangible assets	(16,673)	(3,519)	
	Proceeds from sales of property, plant and equipmen	12,796	842	
	Payments for guarantee deposits	(21,100)	(325)	
	Purchase of memberships	(14,700)	—	
_	Other, net	4,531		
Ne	et Cash Used in Investing Activities	(59,743)	(42,978)	
Ш	Cash Flows from Financing Activities			
	Net increase (decrease) in short-term loans payable	(300,000)	(50,000)	
	Proceeds from long-term loans payable	100,000	_	
	Repayment of long-term loans payable	_	(17,000)	
	Redemption of bonds	(46,500)	(46,500)	
	Proceeds from issuance of subscription rights to shares	—	510	
	Cash dividends paid	_	(19, 451)	
Ne	et Cash Used in Financing Activities	(246,500)	(132,441)	
IV	Effect of Exchange Rate on Cash and Cash Equivalents	0	(371)	
V	Net Decrease in Cash and Cash Equivalents	(141,971)	6,100	
VI	Cash and Cash Equivalents at the Beginning of the Fiscal Year	784,196	736,598	
VII	Cash and Cash Equivalents at the End of Period	642,225	742,698	