# Asgent, Inc.

# Summary of Non-Consolidated Financial Results Financial Highlights (For the 9Months Ended December 31, 2011)

Listed Company Name: Asgent, Inc. Listing Exchange: JASDAQ Security Code No:4288

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President & CEO

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#### 1. Business Results

#### (1) Operating Results

Note: Figures less than one million yen omitted, except for  $\ensuremath{\mathsf{EPS}}$ 

	Net sales	Operating Income	Ordinary income	Net income
For the 9Months Ended	Millions of yen	Millions of yen	Millions of yen	Millions of yen
Dec. 31, 2011	$2,702$ $\triangle 5.8\%$	$169 \triangle 34.3\%$	$174 \ \triangle 31.9\%$	$96 \triangle 51.8\%$
Dec. 31, 2010	2,874 9.0%	$257$ $\triangle 1.2\%$	$255$ $\triangle 2.0\%$	200 △34.9%

Note: the% value represents the changes from the same quarter of the previous year

	Basic EPS	Diluted EPS
For the 9Months Ended	Yen	Yen
Dec. 31, 2011	2,444.16	-
Dec. 31, 2010	5,068.58	-

#### (2) Financial Conditions

	Total Assets	Shareholders' Equity	Shareholders' Equity ratio
As of	Millions of yen	Millions of yen	%
Dec. 31, 2011	2,571	1,888	73.4%
Mar. 31, 2011	2,546	1,813	71.2%

## (3) Forecast for the Financial Results ( For the year ending March 31, 2012 )

	Net sales	Operatind income	Ordinary income	Net income	EPS
For period ending	Millions of yen	Millions of yen	Millions of yen	Millions of yen	Yen
Mar. 31, 2012	4,050 0.9%	$100 \ \triangle 74.8\%$	$100 \ \triangle 74.7\%$	60 △77.4%	1,515.34

### 2. Financial statements

(For the 9Months Ended December 31, 2011)

### (1) Balance Sheets

Note: Figures less than one thousand yen omitted

Account Title	Mar. 31, 2011	Dec. 31, 2011	
Account Title	Amount	Amount	
Assets			
Current assets			
Cash and deposits	1,133,115	1,213,096	
Accounts receivable-trade	854,039	720,847	
Merchandise and finished goods	79,781	138,577	
Work in process	_	3,455	
Raw materials and supplies	227	114	
Advance payments-trade	84,157	1,075	
Prepaid expenses	20,865	16,955	
Deferred tax assets	40,172	31,713	
Income taxes receivable	39	_	
Other	5,041	25,719	
Allowance for doubtful accounts	(68)	(58)	
Total current assets	2,217,372	2,151,496	
Noncurrent assets			
Property, plant and equipment			
Buildings, net	14,118	13,702	
Tools, furniture and fixtures, net	146,563	117,821	
Land	819	819	
Total property, plant and equipment	161,502	132,344	
Intangible assets	25,165	16,485	
Investments and other assets	142,546	271,480	
Total noncurrent assets	329,214	420,310	
Total assets	2,546,586	2,571,807	

Note: Figures less than one thousand yen omitted

Account Title	Mar. 31, 2011	Dec. 31, 2011
Account little	Amount	Amount
Liabilities		
Current liabilities		
Accounts payable-trade	319,317	260,622
Short-term loans payable	100,000	100,000
Current portion of bonds	34,000	17,500
Current portion of long-term loans payable	34,000	15,000
Accounts payable-other	52,641	53,084
Accrued expenses	31,756	44,534
Income taxes payable	15,260	66,410
Accrued consumption taxes	15,124	_
Advances received	189	_
Deposits received	4,907	12,983
Unearned revenue	4,892	4,911
Provision for bonuses	45,740	23,498
Other	413	17,366
Total current liabilities	658,243	615,912
Noncurrent liabilities		
Long-term loans payable	15,000	-
Provision for retirement benefits	59,504	67,078
Total noncurrent liabilities	74,504	67,078
Total liabilities	732,748	682,990
Net assets		
Shareholders' equity		
Capital stock	771,110	771,110
Capital surplus	705,200	705,200
Retained earnings	337,018	413,997
Total shareholders' equity	1,813,328	1,890,307
Valuation and translation adjustments		
Valuation difference on available-for-sale securities	_	(2,000)
Total valuation and translation adjustments		(2,000)
Subscription rights to shares	510	510
Total net assets	1,813,838	1,888,816
Total liabilities and net assets	2,546,586	2,571,807

## (2) Statements of Income

Note: Figures less than one thousand yen omitted

Account Title	Dec. 31, 2010	Dec. 31, 2011	
	Amount	Amount	
I Net Sales	2,874,165	2,707,661	
II Cost of Sales	1,722,904	1,719,097	
Gross Profit	1,151,261	988,563	
III Selling, General and Administrative Expenses	893,816	819,350	
Operating Income	257,445	169,213	
IV Non-operating Income	2,085	6,802	
V Non-operating Expenses	3,554	1,730	
Ordinary Income	255,975	174,285	
VI Extraordinary Income	37	_	
VII Extraordinary Losses	324	5,404	
Income Before Taxes	255,689	168,880	
Tax Expenses	54,998	72,103	
Income After Taxes	200,690	96,776	