## Asgent, Inc.

# Summary of Non-Consolidated Financial Results Financial Highlights (For the 9Months Ended December 31, 2019)

 $Listed\ Company\ Name: Asgent,\ Inc.$ 

Listing Exchange: JASDAQ

Security Code No:4288

URL: https://www.asgent.co.jp/

Representative: Takahiro Sugimoto

President & CEO

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#### 1. Business Results

#### (1) Operating Results

Note: Figures less than one million yen omitted, except for  $\ensuremath{\mathsf{EPS}}$ 

	Net sales		Operating Income		Ordinary income		Net income	
For the 9Months Ended	Millions	of yen	Millions	of yen	Millions	of yen	Millions	of yen
Dec. 31, 2019	2,376	5.4%	40	_	61	_	47	_
Dec. 31, 2018	2,255	△19.0%	△188	_	$\triangle 136$	_	$\triangle 140$	_

Note: the % value represents the changes from the same quarter of the previous year

	Basic EPS	Diluted EPS
For the 9Months Ended	Yen	Yen
Dec. 31, 2019	12.44	_
Dec. 31, 2018	$\triangle 36.73$	_

#### (2) Financial Conditions

	Total Assets	Shareholders' Equity	Shareholders' Equity ratio
As of	Millions of yen	Millions of yen	%
Dec. 31, 2019	2,266	1,546	68.2%
Mar. 31, 2019	2,261	1,500	66.3%

#### 2. Financial statements

(For the 9Months Ended December 31, 2019)

## (1) Balance Sheets

Note: Figures less than one thousand yen omitted

Account Title	Mar. 31, 2019	Dec. 31, 2019	
Account Title	Amount	Amount	
Assets			
Current assets			
Cash and deposits	905,468	962,808	
Accounts receivable-trade	705,053	603,631	
Merchandise and finished goods	59,968	62,646	
Work in process	1,097	6,962	
Supplies	610	322	
Advance payments-trade	_	9,350	
Prepaid expenses	30,063	28,133	
Consumption taxes receivable	23,275	_	
Other	367	24,282	
Allowance for doubtful accounts	(14)	(12)	
Total current assets	1,725,891	1,698,126	
Noncurrent assets			
Property, plant and equipment			
Buildings, net	33,419	31,177	
Tools, furniture and fixtures, net	208,373	189,848	
Land	1,854	1,854	
Total property, plant and equipment	243,646	222,880	
Intangible assets	26,018	11,375	
Investments and other assets	265,926	334,478	
Total noncurrent assets	535,591	568,734	
Total assets	2,261,482	2,266,860	
Liabilities			
Current liabilities			
Accounts payable-trade	177,977	113,441	
Short-term loans payable	200,000	200,000	
Accounts payable-other	87,857	92,131	
Accrued expenses	49,967	54,418	
Income taxes payable	9,692	12,693	
Accrued consumption taxes	_	39,326	
Advances received	31,049	21,197	
Deposits received	13,178	22,335	
Unearned revenue	22,035	20,688	
Provision for bonuses	59,452	29,985	
Other	762	781	
Total current liabilities	651,972	606,999	

Note: Figures less than one thousand yen omitted

	Mar. 31, 2019	Dec. 31, 2019  Amount	
Account Title	Amount		
Noncurrent liabilities			
Provision for retirement benefits	109,235	113,839	
Total noncurrent liabilities	109,235	113,839	
Total liabilities	761,208	720,838	
Net assets			
Shareholders' equity			
Capital stock	771,110	771,110	
Capital surplus	705,200	705,200	
Retained earnings	27,593	75,052	
Treasury stock	(252)	(369)	
Total shareholders' equity	1,503,651	1,550,992	
Valuation and translation adjustments			
Valuation difference on available-for-sale securities	(3,376)	(4,970)	
Total valuation and translation adjustments	(3,376)	(4,970)	
Total net assets	1,500,274	1,546,021	
Total liabilities and net assets	2,261,482	2,266,860	

## (2) Statements of Income

Note: Figures less than one thousand yen omitted

Account Title	Dec. 31, 2018	Dec. 31, 2019	
	Amount	Amount	
I Net Sales	2,255,288	2,376,901	
II Cost of Sales	1,349,901	1,339,965	
Gross Profit	905,386	1,036,935	
III Selling, General and Administrative Expenses	1,094,205	996,805	
Operating Income	(188,819)	40,130	
IV Non-operating Income	55,934	23,788	
V Non-operating Expenses	3,682	2,857	
Ordinary Income	(136,567)	61,061	
VI Extraordinary Income	2,242	4,812	
VII Extraordinary Losses	_	6,770	
Income Before Taxes	(134,324)	59,102	
Tax Expenses	5,834	11,644	
Income After Taxes	(140,159)	47,458	