Asgent, Inc.

Summary of Non-Consolidated Financial Results Financial Highlights (For the 3Months Ended June 30, 2020)

> Listed Company Name: Asgent, Inc. Listing Exchange: JASDAQ Security Code No:4288 <u>URL: https://www.asgent.co.jp/</u> Representative: Takahiro Sugimoto President & CEO Enquiries: Takenori Katsuragi Managing Director & CFO TEL: +81-3-6853-7401

1. Business Results

(1) Operating Results

Note: Figures less than one million yen omitted, except for EPS

	Net sales		Operating Income		Ordinary income		Net income	
For the Year Ended	Millions o	f yen	Millions	of yen	Millions	of yen	Millions	of yen
Jun. 30, 2020	737	riangle 9.2%	0	_	2	_	riangle 5	—
Jun. 30, 2019	812	8.3%	$\triangle 24$	_	$\triangle 24$	—	$\triangle 28$	—

Note: the% value represents the changes from the same quarter of the previous year

	Basic EPS	Diluted EPS
For the Year Ended	Yen	Yen
Jun. 30, 2020	$\triangle 1.39$	—
Jun. 30, 2019	$\triangle 7.57$	—

(2) Financial Conditions

	Total Assets	Shareholders' Equity	Shareholders' Equity ratio
As of	Millions of yen	Millions of yen	%
Jun. 30, 2020	2,340	1,535	65.6%
Mar. 31, 2020	2,403	1,542	64.2%

2. Financial statements

(For the 3Months Ended June 30, 2020)

(1) Balance Sheets

Note: Figures less than one thousand yen omitted

Account Title	Mar. 31, 2020	Jun. 30, 2020 Amount	
Account Thie	Amount		
Assets			
Current assets			
Cash and deposits	974,077	965,405	
Accounts receivable-trade	763,611	$672,\!151$	
Merchandise and finished goods	74,383	83,041	
Work in process	6,959	5,214	
Supplies	214	414	
Prepaid expenses	31,634	40,939	
Other	346	9,240	
Allowance for doubtful accounts	(17,015)	(13)	
Total current assets	1,834,212	1,776,393	
Noncurrent assets			
Property, plant and equipment			
Buildings, net	30,430	29,775	
Tools, furniture and fixtures, net	244,815	231,655	
Land	1,854	1,854	
Total property, plant and equipment	277,100	263,285	
Intangible assets	6,500	21,803	
Investments and other assets	285,583	279,123	
Total noncurrent assets	569,184	564,212	
Total assets	2,403,396	2,340,606	
Liabilities			
Current liabilities			
Accounts payable-trade	245,132	157,432	
Short-term loans payable	200,000	200,000	
Accounts payable-other	109,180	157,296	
Accrued expenses	37,149	41,279	
Income taxes payable	24,730	4,109	
Comsumption tax payable	31,485	37,586	
Advances received	13,501	59,507	
Deposits received	5,816	6,090	
Unearned revenue	$24,\!272$	_	
Provision for bonuses	56,313	27,819	
Other	365	364	
Total current liabilities	747,948	691,487	

Note: Figures less than one thousand yen omitted

	Mar. 31, 2020	Jun. 30, 2020 Amount	
Account Title	Amount		
Noncurrent liabilities			
Provision for retirement benefits	112,611	113,158	
Total noncurrent liabilities	112,611	113,158	
Total liabilities	860,559	804,645	
Net assets			
Shareholders' equity			
Capital stock	771,110	771,110	
Capital surplus	705,200	705,200	
Retained earnings	27,593	67,953	
Treasury stock	(369)	(369)	
Total shareholders' equity	1,549,199	1,543,893	
Valuation and translation adjustments			
Valuation difference on available-for-sale securities	(6,363)	(7,932)	
Total valuation and translation adjustments	(6,363)	(7,932)	
Total net assets	1,542,836	1,535,960	
Total liabilities and net assets	2,403,396	2,340,606	

(2) Statements of Income

Note: Figures less than one thousand yen omitted

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Account Title	Jun. 30, 2019	Jun. 30, 2020	
	Amount	Amount	
I Net Sales	812,292	737,934	
II Cost of Sales	495,822	443,099	
Gross Profit	316,469	$294,\!835$	
III Selling, General and Administrative Expenses	341,065	294,220	
Operating Income	(24,596)	614	
IV Non-operating Income	1,448	3,787	
V Non-operating Expenses	924	2,104	
Ordinary Income	(24,071)	2,297	
Income Before Taxes	(24,071)	2,297	
Tax Expenses	4,823	7,603	
Income After Taxes	(28,895)	(5,306)	