## Asgent, Inc.

# Summary of Non-Consolidated Financial Results Financial Highlights (For the 6Months Ended September 30, 2023)

Listed Company Name: Asgent, Inc.

Listing Exchange: Standard

Security Code No:4288

URL: https://www.asgent.co.jp/

Representative: Takahiro Sugimoto

President & CEO

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#### 1. Business Results

#### (1) Operating Results

Note: Figures less than one million yen omitted, except for  $\ensuremath{\mathsf{EPS}}$ 

|                    | Net sales |                    | Operating Income |        | Ordinary income |        | Net income      |        |
|--------------------|-----------|--------------------|------------------|--------|-----------------|--------|-----------------|--------|
| For the Year Ended | Millions  | of yen             | Millions         | of yen | Millions        | of yen | Millions        | of yen |
| Sep. 30, 2023      | 1,190     | $\triangle 27.4\%$ | Δ164             | _      | $\triangle 157$ | _      | $\triangle 158$ | _      |
| Sep. 30, 2022      | 1,640     | 6.0%               | 0                | _      | $\triangle 6$   | _      | Δ8              | _      |

Note: the % value represents the changes from the same quarter of the previous year

|                       | Basic EPS         | Diluted EPS |
|-----------------------|-------------------|-------------|
| For the 6Months Ended | Yen               | Yen         |
| Sep. 30, 2023         | $\triangle 41.55$ | _           |
| Sep. 30, 2022         | $\triangle 2.17$  | _           |

#### (2) Financial Conditions

|               | Total Assets    | Shareholders' Equity | Shareholders'<br>Equity ratio |
|---------------|-----------------|----------------------|-------------------------------|
| As of         | Millions of yen | Millions of yen      | %                             |
| Sep. 30, 2023 | 1,997           | 1,095                | 54.8%                         |
| Mar. 31, 2023 | 2,184           | 1,239                | 56.7%                         |

#### 2. Financial statements

(For the 6Months Ended Sep 30, 2023)

### (1) Balance Sheets

Note: Figures less than one thousand yen omitted

| A                                   | Mar. 31, 2023 | Sep. 30, 2023 |  |
|-------------------------------------|---------------|---------------|--|
| Account Title                       | Amount        | Amount        |  |
| Assets                              |               |               |  |
| Current assets                      |               |               |  |
| Cash and deposits                   | 862,740       | 1,079,709     |  |
| Accounts receivable-trade           | 529,846       | 234,538       |  |
| Merchandise and finished goods      | 228,761       | 127,817       |  |
| Work in process                     | 1,556         | 948           |  |
| Supplies                            | 617           | 538           |  |
| Prepaid expenses                    | 67,178        | 73,671        |  |
| Other                               | 3,449         | 8,687         |  |
| Allowance for doubtful accounts     | (7)           | (3)           |  |
| Total current assets                | 1,694,143     | 1,525,907     |  |
| Noncurrent assets                   |               |               |  |
| Property, plant and equipment       |               |               |  |
| Buildings, net                      | 27,629        | 26,578        |  |
| Tools, furniture and fixtures, net  | 155,180       | 135,605       |  |
| Land                                | 1,854         | 1,854         |  |
| Total property, plant and equipment | 184,663       | 164,038       |  |
| Intangible assets                   | 21,659        | 7,610         |  |
| Investments and other assets        | 283,913       | 299,554       |  |
| Total noncurrent assets             | 490,236       | 471,203       |  |
| Total assets                        | 2,184,379     | 1,997,111     |  |
| Liabilities                         |               |               |  |
| Current liabilities                 |               |               |  |
| Accounts payable-trade              | 81,820        | 70,359        |  |
| Short-term loans payable            | 200,000       | 200,000       |  |
| Accounts payable-other              | 109,898       | 79,085        |  |
| Accrued expenses                    | 32,392        | 47,098        |  |
| Income taxes payable                | 8,962         | 7,489         |  |
| Comsumption tax payable             | 24,476        | 15,136        |  |
| Advances received                   | 306,233       | 285,224       |  |
| Deposits received                   | 5,571         | 15,511        |  |
| Provision for bonuses               | 54,579        | 58,336        |  |
| Total current liabilities           | 823,935       | 778,241       |  |

Note: Figures less than one thousand yen omitted

| A   | Mar. 31, 2023 | Sep. 30, 2023 |  |
|---|---------------|---------------|--|
| Account Title   | Amount        | Amount        |  |
| Noncurrent liabilities                                |               |               |  |
| Provision for retirement benefits                     | 121,244       | 123,606       |  |
| Total noncurrent liabilities                          | 121,244       | 123,606       |  |
| Total liabilities                                     | 945,179       | 901,848       |  |
| Net assets  |               |               |  |
| Shareholders' equity                                  |               |               |  |
| Capital stock   | 771,110       | 771,110       |  |
| Capital surplus                                       | 705,200       | 705,200       |  |
| Retained earnings                                     | (256,202)     | (414,743)     |  |
| Treasury stock  | (369)         | (369)         |  |
| Total shareholders' equity                            | 1,219,737     | 1,061,196     |  |
| Valuation and translation adjustments                 |               |               |  |
| Valuation difference on available-for-sale securities | 19,462        | 34,066        |  |
| Total valuation and translation adjustments           | 19,462        | 34,066        |  |
| Total net assets                                      | 1,239,200     | 1,095,262     |  |
| Total liabilities and net assets                      | 2,184,379     | 1,997,111     |  |

#### (2) Statements of Income

Note: Figures less than one thousand yen omitted

| Account Title                                    | Sep. 30, 2022 | Sep. 30, 2023 |  |
|--|---------------|---------------|--|
|  | Amount        | Amount        |  |
| I Net Sales                                      | 1,640,318     | 1,190,550     |  |
| II Cost of Sales                                 | 1,073,642     | 726,009       |  |
| Gross Profit                                     | 566,676       | 464,540       |  |
| III Selling, General and Administrative Expenses | 566,231       | 628,848       |  |
| Operating Income                                 | 445           | (164,308)     |  |
| IV Non-operating Income                          | 3,627         | 8,115         |  |
| V Non-operating Expenses                         | 10,263        | 1,400         |  |
| Ordinary Income                                  | (6,190)       | (157,593)     |  |
| VI Extraordinary Income                          | _             | _             |  |
| VII Extraordinary Losses                         | 0             | _             |  |
| Income Before Taxes                              | (6,191)       | (159,593)     |  |
| Tax Expenses                                     | 2,112         | 947           |  |
| Income After Taxes                               | (8,304)       | (158,540)     |  |

#### (3) Statements of Cash Flows

Note: Figures less than one thousand yen omitted.

6Mounths Ended

Sep 30, 2022

Sep 30, 2023

|   | 6Mounths Ended<br>Sep 30, 2022 | 6MonthsEnded<br>Sep 30, 2023 |
|---|--------------------------------|------------------------------|
|   | Amount                         | Amount                       |
| I Cash Flow from Operating Activities                                     |                                |                              |
| Income (loss) before income taxes   | (6,191)                        | (157,593)                    |
| Depreciation  | 49,397                         | 48,213                       |
| Increase (decrease) in allowance for doubtful accounts                    | (13)                           | (3)                          |
| Increase (decrease) in provision for bonuses                              | 642                            | 3,757                        |
| Increase (decrease) in provision for retirement benefits                  | 976                            | 2,362                        |
| Interest income   | (4)                            | (301)                        |
| Interest expenses   | 708                            | 699                          |
| Foreign exchange losses (gains)   | (263)                          | (83)                         |
| Loss (gain) on investments in partnership                                 | 4,551                          | 694                          |
| Loss on retirement of property, plant and equipment and intangible assets | 0                              | _                            |
| Decrease (increase) in notes and accounts receivable-trade                | 113,551                        | 295,307                      |
| Decrease (increase) in inventories  | 151,662                        | 101,630                      |
| Increase (decrease) in notes and accounts payable-trade                   | (237,638)                      | (11,461)                     |
| Increase (decrease) in advances received                                  | 53,220                         | (21,008)                     |
| Increase (decrease) in accrued consumption taxes                          | 48,611                         | (9,339)                      |
| Decrease (increase) in advance payments to suppliers                      | (4,050)                        | _                            |
| Increase (decrease) in accounts payable other                             | (37,856)                       | (27,901)                     |
| Other, net  | (5,945)                        | 11,879                       |
| Subtotal  | 131,359                        | 236,852                      |
| Interest and dividends income received                                    | 4                              | 301                          |
| Interest expenses paid  | (667)                          | (663)                        |
| Income taxes paid   | (2,290)                        | (2,336)                      |
| Net Cash Provided by Operating Activities                                 | 128,405                        | 234,154                      |
| II Cash Flows from Investing Activities                                   |                                |                              |
| Purchase of property, plant and equipment                                 | (23,229)                       | (16,451)                     |
| Purchase of memberships   | _                              | (817)                        |
| Proceeds from distributions from investment partnerships                  | 19,843                         | _                            |
| Net Cash Used in Investing Activities                                     | (3,386)                        | (17,268)                     |
| III Cash Flows from Financing Activities                                  |                                |                              |
| Cash dividends paid   | _                              | _                            |
| Net cash provided by (used in) financing activities                       | _                              | _                            |
| IV Effect of Exchange Rate on Cash and Cash Equivalents                   | 263                            | 83                           |
| V Net Decrease in Cash and Cash Equivalents                               | 125,283                        | 216,968                      |
| VI Cash and Cash Equivalents at Beginning of Period                       | 993,772                        | 862,740                      |
| VII Cash and Cash Equivalents at the End of Period                        | 1,119,055                      | 1,079,709                    |