Asgent, Inc.

Summary of Non-Consolidated Financial Results Financial Highlights (For the 3Months Ended June 30, 2024)

> Listed Company Name: Asgent, Inc. Listing Exchange: Standard Security Code No:4288 <u>URL: https://www.asgent.co.jp/</u> Representative: Takahiro Sugimoto President & CEO Enquiries: Takahiko Akiyama Corporate Planning Department Manager TEL: +81-3-6853-7401

1. Business Results

(1) Operating Results

Note: Figures less than one million yen omitted, except for EPS

| | Net sales | | Operating | g Income | Ordinary income | | Net income | |
|--------------------|-------------|--------------------|----------------|----------|-----------------|--------|----------------|--------|
| For the Year Ended | Millions of | of yen | Millions | of yen | Millions | of yen | Millions | of yen |
| Jun. 30, 2024 | 660 | riangle 5.2% | $\triangle 88$ | — | riangle 97 | — | riangle 97 | — |
| Jun. 30, 2023 | 697 | $\triangle 19.9\%$ | $\triangle 44$ | _ | $\triangle 39$ | _ | $\triangle 44$ | _ |

Note: the% value represents the changes from the same quarter of the previous year $% \mathcal{A} = \mathcal{A} = \mathcal{A}$

| | Basic EPS | Diluted EPS |
|-----------------------|-------------------|-------------|
| For the 3Months Ended | Yen | Yen |
| Jun. 30, 2024 | riangle 25.66 | — |
| Jun. 30, 2023 | $\triangle 11.55$ | — |

(2) Financial Conditions

| | Total Assets | Shareholders' Equity | Shareholders' Equity ratio |
|---------------|-----------------|----------------------|-------------------------------|
| As of | Millions of yen | Millions of yen | % |
| Jun. 30, 2024 | 1,744 | 680 | 39.0% |
| Mar. 31, 2024 | 1,659 | 777 | 46.8% |

(3) Forecast for the Financial Results (For the year ending March 31, 2025)

| | Net sales | Operatind income | Ordinary income | Net income | EPS |
|-------------------|-----------------|------------------|-----------------|-----------------|-------|
| For period ending | Millions of yen | Millions of yen | Millions of yen | Millions of yen | Yen |
| Mar. 31, 2025 | 3,000 26.6% | 50 - | 50 - | 50 - | 13.10 |

2. Financial statements

(For the 3Months Ended Jun 30, 2024)

(1) Balance Sheets

Note: Figures less than one thousand yen omitted

| | Mar. 31, 2024 | Jun. 30, 2024 |
|-------------------------------------|---------------|---------------|
| Account Title | Amount | Amount |
| Assets | | |
| Current assets | | |
| Cash and deposits | 777,688 | 746,725 |
| Accounts receivable-trade | 335,976 | 323,912 |
| Merchandise and finished goods | 150,945 | 287,643 |
| Work in process | 680 | 1,830 |
| Supplies | 545 | 857 |
| Prepaid expenses | 75,583 | 74,076 |
| Consumption taxes receivable | $15,\!659$ | _ |
| Other | 343 | 312 |
| Allowance for doubtful accounts | (5) | (7) |
| Total current assets | 1,357,419 | 1,435,351 |
| Noncurrent assets | | |
| Property, plant and equipment | | |
| Buildings, net | 29,947 | 29,344 |
| Tools, furniture and fixtures, net | 130,432 | 130,053 |
| Vehicles, net | _ | 14,048 |
| Land | 1,854 | 1,854 |
| Total property, plant and equipment | 162,234 | 175,301 |
| Intangible assets | 23,481 | 15,759 |
| Investments and other assets | 116,489 | 118,507 |
| Total noncurrent assets | 302,205 | 309,567 |
| Total assets | 1,659,625 | 1,744,919 |
| Liabilities | | |
| Current liabilities | | |
| Accounts payable-trade | 130,705 | $273,\!656$ |
| Short-term loans payable | 200,000 | 200,000 |
| Accounts payable-other | 87,046 | $127,\!125$ |
| Accrued expenses | 43,042 | 49,522 |
| Income taxes payable | 6,477 | 2,580 |
| Comsumption tax payable | _ | 30,066 |
| Advances received | $215,\!308$ | 206,023 |
| Deposits received | 12,777 | 10,051 |
| Provision for bonuses | 56,283 | 30,573 |
| Total current liabilities | 751,641 | 929,600 |

Note: Figures less than one thousand yen omitted

| | Mar. 31, 2024 | Jun. 30, 2024 | |
|---|---------------|---------------|--|
| Account Title | Amount | Amount | |
| Noncurrent liabilities | | | |
| Provision for retirement benefits | 128,118 | 131,378 | |
| Deferred tax liabilities | 2,509 | 3,120 | |
| Total noncurrent liabilities | 130,627 | 134,498 | |
| Total liabilities | 882,268 | 1,064,100 | |
| Net assets | | | |
| Shareholders' equity | | | |
| Capital stock | 771,110 | 771,110 | |
| Capital surplus | 705,200 | 930 | |
| Retained earnings | (704,269) | (97,923) | |
| Treasury stock | (369) | (369) | |
| Total shareholders' equity | 771,671 | 680,819 | |
| Valuation and translation adjustments | | | |
| Valuation difference on available-for-sale securities | 5,685 | 7,071 | |
| Total valuation and translation adjustments | 5,685 | 7,071 | |
| Total net assets | 777,356 | 680,819 | |
| Total liabilities and net assets | 1,659,625 | 1,744,919 | |

(2) Statements of Income

Note: Figures less than one thousand yen omitted

| | - | - | |
|--|---------------|---------------|--|
| Account Title | Jun. 30, 2023 | Jun. 30, 2024 | |
| | Amount | Amount | |
| I Net Sales | 697,351 | 660,988 | |
| II Cost of Sales | 423,243 | 416,786 | |
| Gross Profit | 274,107 | 244,201 | |
| III Selling, General and Administrative Expenses | 318,607 | 332,835 | |
| Operating Income | (44,499) | (88,633) | |
| IV Non-operating Income | 6,321 | 142 | |
| V Non-operating Expenses | 866 | 8,826 | |
| Ordinary Income | (39,044) | (97,317) | |
| VI Extraordinary Income | - | — | |
| VII Extraordinary Losses | - | 33 | |
| Income Before Taxes | (39,044) | (97,351) | |
| Tax Expenses | 5,051 | 572 | |
| Income After Taxes | (44,096) | (97,923) | |